

jouw leven > jouw makelaar > jouw plek

## **Welcome to Prinsenstad!**

Prinsenstad Real Estate Agency in Delft does this a little bit differently from everyone else. An example of how we are different is we provide you with this handy roadmap to buying or selling your home. This roadmap includes the steps you'll have to take to buy or sell your home. So unfold the map and follow the road to buy or sell your home.\*

Do you have questions about how to buy a home or sell your current home?

Then, follow the route to Prinsenstad Real Estate Agency!

We welcome you to email us, call us, or stop by our office with all of your buying and selling questions. Thank you, and until we speak!

> Frans van Rijn Real Estate Agent/Appraiser



**Opdrachtstraat** 

Sales Consultation Square The seller and Prinsenstad Real Estate Agency get acquainted. The real estate agent asks the seller about their wants and needs, advises on the property's asking price, and discusses the sales strategy.

PLASPOELPOLDER

Intakeplein

The prospective buyer and Prinsenstad Real Estate Agency will meet. The real estate agent makes an inventory of the housing requirements. The agent will also share relevant information with the buyer about the process of buying a house. The budget and purchasing strategy are discussed.

THE **BUYING** ROUTE

Rijswijk

Sales Order Street 🔾 Prinsenstad Real Estate Agency presents the seller an instruction to act as intermediary for selling a home. That includes the specifications, the oral agreements, the commission and start-up costs. Once the seller reviews the document and agrees, the seller will sign the instruction to act as intermediary to Prinsenstad Real Estate Agency

**Purchase Order Street** 

**Purchase Consultation Square** 

Prinsenstad Real Estate Agency presents the buyer an instruction to act as intermediary for buying a home. That includes the specifications, the oral agreements and the commission. Once the buyer reviews the document and agrees, the buyer will sign the instruction to act as intermediary to Prinsenstad Real Estate Agency

Verkoop Klaarweg

Ready For Sale Way

The seller fills in a questionnaire and a list of movable property that will be left behind at the property after the sale. The seller will also provide other documents, like the title deed, and an energy label to the broker. Prinsenstad Real Estate Agency advises on styling and arranging the property for professional photographing and creating floor plans

Brasser

Nassaula

Laan van Promotie

Bidding Path 🗸

Promotion Avenue Prinsenstad Real Estate Agency will promote the property on Funda and other online

platforms like Facebook, Instagram, LinkedIn, and Twitter. We will also search our database to find people looking to buy. Finally, a sales sign is placed on the facade or in the garden. De Woningzoeker

Prinsenstad Real Estate Agency and the prospective buyer will go looking for a property. This will be done by searching the internet and the internal broker network. If the buyer is interested, Prinsenstad Real Estate Agency will reach out to the selling broker to schedule a viewing

Viewing Place 🗶

Prinsenstad Real Estate Agency plans the viewings after consulting with the seller, the prospective buyer, and sometimes the purchasing agent. After the first viewing, the property details are discussed with the seller, and a possible second viewing is scheduled.

Bids on the property are discussed with the seller. Next, the seller

Then, Prinsenstad Real Estate Agency will negotiate with the prospective

buyer or the purchasing agent about the final price, the sale conditions, and

transfer. The seller first signs, and then the buyer will sign as well.

the transfer date.

Bezichtigingsplaats

Biedingenpad

Haantje

**Viewing Place** Prinsenstad Real Estate Agency will plan the viewing. The agent will guide the prospective buyer during the viewing. The architectural aspects and condition of the house will be reviewed. Finally, the agent will advise the prospective buyer about a possible bid on the house.

Nieuwe Delft

**Bidding Path** Prinsenstad Real Estate Agency consults with the prospective buyer to make an offer on the property tiating w about the purchase price and conditions of the sale happens. If the prospective buyer does not want to make an offer, we will continue to look

ive buyer they would first like to negotiate with

The Contract Is Drawn Up 🔦 Prinsenstad Real Estate Agency will draw up a purchase agreement that includes the purchase price, conditions, and the date of notarial

Koopovereenkomst

The Contract Is Drawn Up

**Inspection Time** 

Prinsenstad Real Estate Agency and the prospective buyer go through the purchase agreement before it's signed. Once agreed upon, the seller and buyer sign the purchase agreement. The buyer has three business days to break the agreement

Den Hoorn

Keuringszoom

VOORHOF

Tantho

At the request of a prospective buyer, an architectural engineer will inspect the house. The prospective buyer will be paying for the inspection report.

Notary Canal <

Prinsenstad Real Estate Agency will send the signed agreement to the notary. The notary will monitor the deadlines, do all the land registry research, and draw up the deed for the buyer. Finally, those documents will be send to the seller for review

Notarisgracht

The selling broker will send the signed agreement to the notary. The notary will monitor the deadlines, do all the research related to the land registry, and draw up the deed to the property and the mortgage agreement. Finally, those documents will be send to the buver for review.

Buitenhof

Financieringskade

**Financial Way** 

The buyer will send the signed agreement to the mortgage advisor. An independent appraiser will have to determine the property's market value before a mortgage is offered to the buyer. The buyer will also have to take out home insurance on the property

Hodenpijl

Golfbaan Delfland Inspection Avenue 🗸

Before the notary transfers the property to the seller, a final inspection will take place. The condition of the property is assessed, so there are no surprises. In addition, the agreement of what movable furniture, etc., is still present at the property will take place, and the energy and water meter readings will be taken.

Inspectielaan

Inspection Avenue

Before the notary transfers the property to the buyer, the final inspection will take place. Both parties will assess the condition of the property. In addition, the agreement of what movable furniture, etc., is still present at the property will take place, and the energy and water meter readings

Transfer Place 🗶 The deed and purchase agreement will be signed at the notary's office on the signing day. The keys to the house will

**Transfer Place** Plaats van Overdracht The deed and mortgage agreement will be signed at the

also be given to the buyer.

Hopper

notary's office on the signing day. The buyer will also receive the kevs to his/her new home.